

GEORGIA CAPITAL INVESTOR DAY

12 November 2020



3Q20 VALUATION OVERVIEW

Speaker: Giorgi Alpaidze Chief Financial Officer, Georgia Capital



01 3Q20 VALUATION SNAPSHOT

02 3Q20 VALUATION OVERVIEW BY BUSINESSES

1 LIQUIDITY AND RISK MANAGEMENT AT GCAP

04 APPENDIX



GEORGIA

PORTFOLIO VALUATION OVERVIEW



STARTING FROM 4Q20, c. 80% OF THE TOTAL PORTFOLIO WILL BE VALUED EXTERNALLY

CARE TO

In 3Q20 we hired independent valuation company Duff & Phelps to perform valuation assessment of GHG businesses



Starting from 4Q20, all large portfolio companies will be valued externally

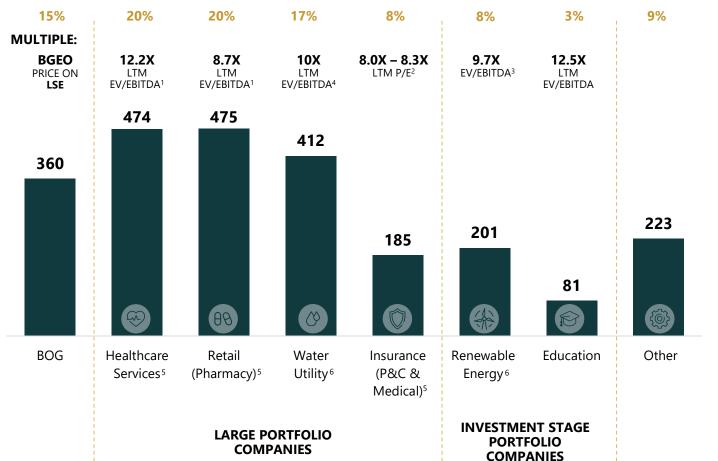
Valuation of each portfolio company will be audited by independent auditors on an annual basis

Portfolio Company	3Q20	4Q20	% share in total portfolio at 30-Sep-20	
BoG	Public markets	Public markets	15%	c. 80%
Private Large portfolio companies	64 %			
Healthcare Services	External	External		
Retail (pharmacy)	External	External		
Water Utility	Internal	External		
Medical Insurance	External	External		
P&C Insurance	Internal	External		
Private Investment stage portfolio companies			12%	
Renewable Energy	Internal	Internal		
Education	Internal	Internal		
Private other portfolio companies	Internal	Internal	9%	
Total portfolio			100%	

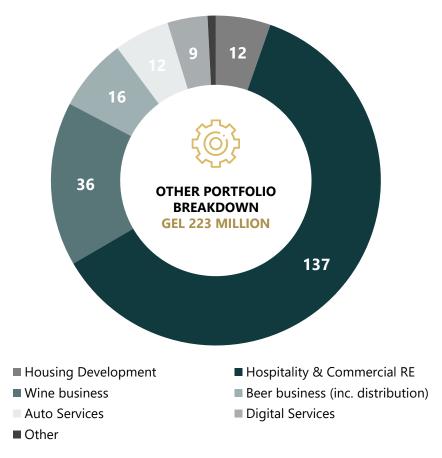
VALUATION OF EACH PORTFOLIO COMPANY WILL BE PERFORMED ON HALF-YEARLY BASIS BY INDEPENDENT VALUATION COMPANY

PORTFOLIO VALUE AS OF 30-SEP-20





% SHARE IN TOTAL PORTFOLIO VALUE:



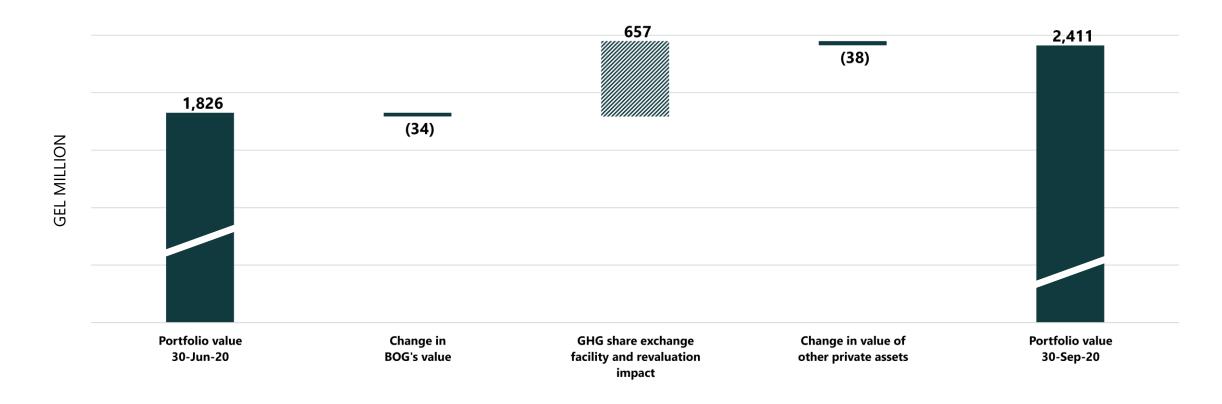
Georgia Capital PLC 1. LTM EV/EBITDA multiples for Healthcare services and Retail (pharmacy) are presented including IFRS 16 as of 30-Jun-20.

LTM P/E multiple of 8.3x for P&C Insurance at 30-Sep-20 and 8.0x for medical insurance at 30-Jun-20.
LTM P/E multiple of 8.3x for P&C Insurance at 30-Sep-20 and 8.0x for medical insurance at 30-Jun-20.
Hydrolea HPPs and Qartli wind farm were valued using run-rate EBITDA earnings and related EV/EBITDA multiple, while Mestiachala HPPs and other pipeline projects are stated at cost. Blended multiple is 9.7x for Hydrolea HPPs and Qartli WPP. 4. LTM EBITDA for Water Utility is applied to EBITDA as of 30-Jun-20.
Healthcare Services, Retail (pharmacy), and Medical Insurance are owned through GHG. 6. Water Utility & Renewable Energy are owned through GGU.

PORTFOLIO VALUE DEVELOPMENT OVERVIEW

PORTFOLIO VALUE UP 32% TO GEL 2.4 BILLION IN 3Q20





Georgia Capital PLC

GEORGIA CAPITAL



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GHG VALUATION OVERVIEW

(GEL MILLION) 45

EQUITY FAIR VALUE COMPOSITION

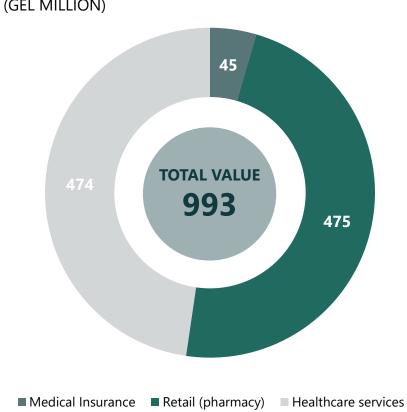
Valuation method: combination of income approach (DCF) and market approaches Valuation date: 30 June 2020

WE HIRED DUFF & PHELPS TO PERFORM FAIR VALUE ASSESSMENT OF GHG

Duff & Phelps

GHG'S LTM EV/EBITDA MULTIPLE HIGHLIGHTS

- The largest and most reputable valuation firm in the world with >2,500 specialists across all sectors, geographies and asset classes.
- Involved in performing valuation work for some of the largest healthcare, pharmaceutical and medical technology companies in the world.







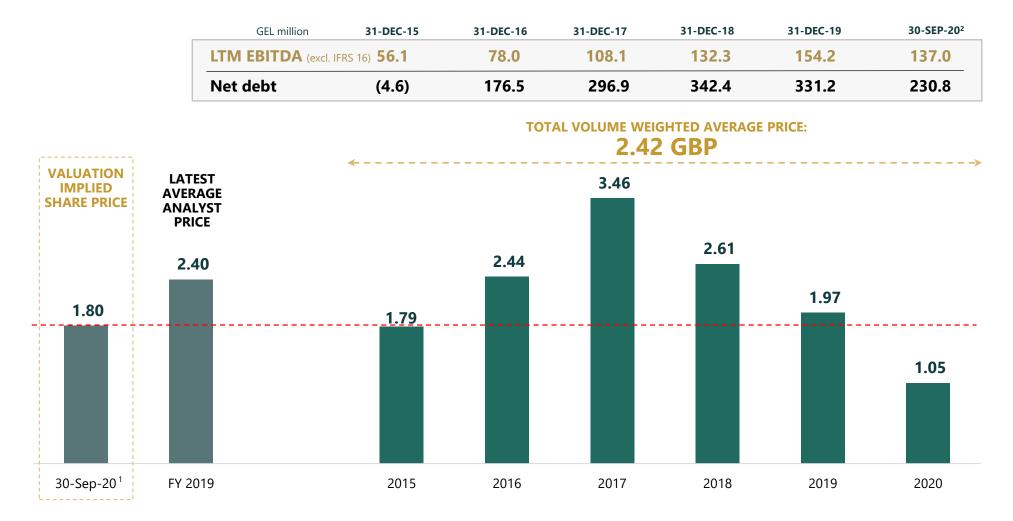


GHG VALUATION OVERVIEW (CONT'D)



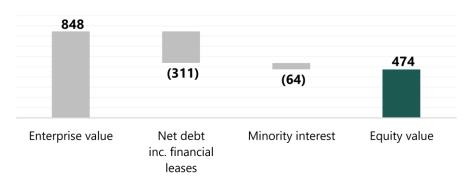
HISTORICAL VOLUME WEIGHTED AVERAGE PRICES

(GBP)

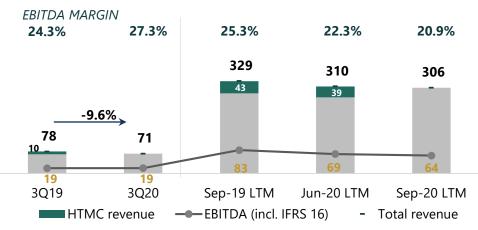


HEALTHCARE SERVICES BUSINESS VALUATION OVERVIEW

VALUE DEVELOPMENT OVERVIEW | 30-Jun-20 (GEL MILLION)



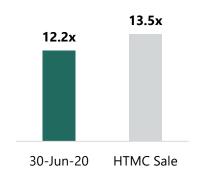
NET REVENUE & EBITDA HIGHLIGHTS (GEL MILLION)



IMPLIED MULTIPLE HIGHLIGHTS (incl. IFRS 16) at 30-Jun-20 EV/EBITDA MULTIPLE (LTM)

7.6%

LTM FCF/EV



PEER COMPANIES

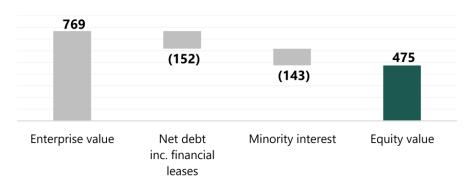
- Med Life S.A. | Romania
- EMC Instytut Medyczny SA | Poland
- Netcare Limited | South Africa
- MD Medical Group Investments Plc | Russia
- Narayana Hrudayalaya Limited | India
- MLP Saglik Hizmetleri A.S. | Turkey
- Life Healthcare Group Holdings Limited | South Africa
- Mediclinic International plc | South Africa



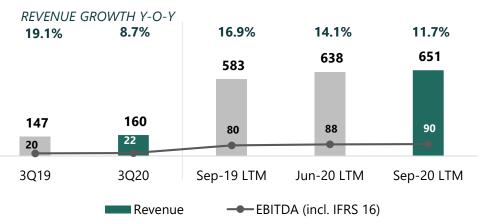
Georgia Capital PLC

RETAIL (PHARMACY) BUSINESS *68* **VALUATION OVERVIEW**

VALUE DEVELOPMENT OVERVIEW | 30-Jun-20 (GEL MILLION)



REVENUE & EBITDA HIGHLIGHTS (GEL MILLION)



IMPLIED MULTIPLE HIGHLIGHTS (incl IFRS 16) at 30-Jun-20

LTM FCF/EV

8.7X 8.7%

LTM EV/EBITDA

PEER COMPANIES

- NEUCA S.A. | Poland
- Sopharma Trading AD | Bulgaria
- S.C. Ropharma S.A. | Romania
- SALUS, Ljubljana, d. d. | Slovenia
- Great Tree Pharmacy Co., Ltd. | Taiwan
- **Dis-Chem Pharmacies Limited | South Africa** ٠
- Clicks Group Limited | South Africa •



GEORGI

Georgia Capital PLC

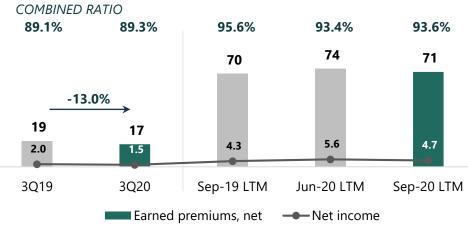
(4)

MEDICAL INSURANCE BUSINESS VALUATION OVERVIEW

VALUE DEVELOPMENT OVERVIEW | 30-Jun-20 (GEL MILLION)



REVENUE & NET INCOME HIGHLIGHTS (GEL MILLION)



IMPLIED MULTIPLE HIGHLIGHTS (incl. IFRS 16) at 30-Jun-20

8.0X 20.5% IMPLIED LTM P/E

PEER COMPANIES

Powszechny Zaklad Ubezpieczen SA | Poland ٠

LTM ROAE

- European Reliance General Insurance Company S.A. | Greece •
- UNIQA Insurance Group AG from Austria
- Ageas SA/NV from Belgium





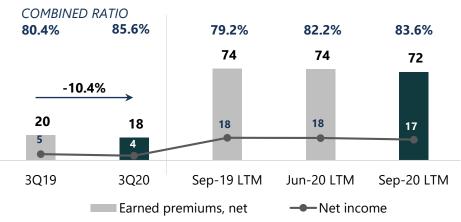


P&C INSURANCE BUSINESS VALUATION OVERVIEW

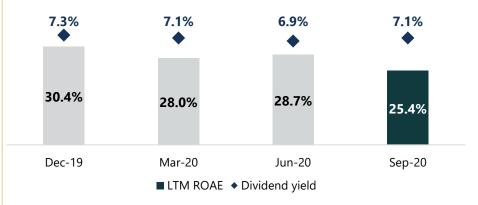
VALUE & LTM P/E MULTIPLE DEVELOPMENT OVERVIEW (GEL MILLION)



REVENUE & NET INCOME HIGHLIGHTS (GEL MILLION)



LTM ROAE & DIVIDEND YIELD DEVELOPMENT



PEER COMPANIES

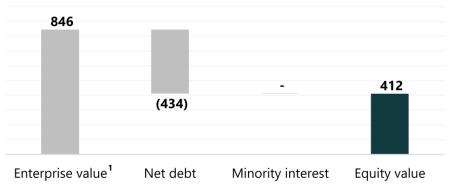
- > No changes in peer group in 3Q20
- Dhipaya Insurance | Thailand
- Zavarovalnica Triglav | Slovenia
- Pozavarovalnica Sava | Slovenia
- Aksigorta | Turkey
- Anadolu Sigorta | Turkey



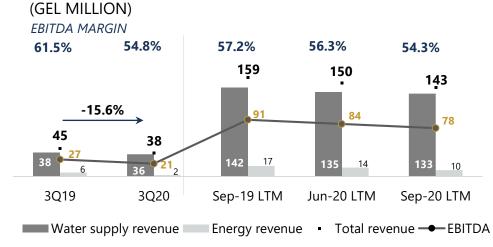




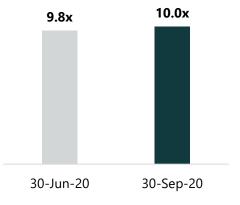
VALUE DEVELOPMENT OVERVIEW | 30-Sep-20 (GEL MILLION)



REVENUE & EBITDA HIGHLIGHTS



LTM EV/EBITDA DEVELOPMENT



PEER COMPANIES

> No changes in peer group in 3Q20

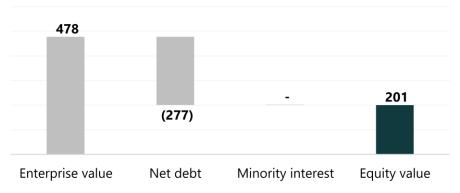
- Aguas Andinas | Chile
- EASTW | Thailand
- Tallinna vesi | Estonia





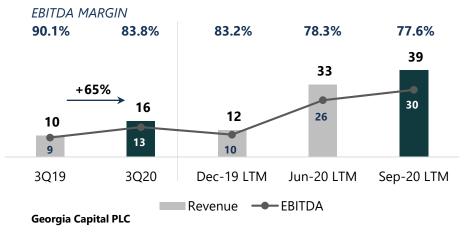
RENEWABLE ENERGY BUSINESS VALUATION OVERVIEW

VALUE DEVELOPMENT OVERVIEW | 30-Sep-20 (GEL MILLION)



REVENUE & EBITDA HIGHLIGHTS

(GEL MILLION)



EQUITY FAIR VALUE COMPOSITION AT 30-SEP-20 (GEL MILLION)

39 Total value 201 162

Operational assets Pipeline projects

VALUATION HIGHLIGHTS

GEL million, unless noted otherwise	Hydrolea HPPs and Qartli WPP	Mestiachala HPPs	Total operational assets
Valuation method	EV/EBITDA	Cost	N/A
EBITDA (run-rate)	26.5	N/A	N/A
EV/EBITDA multiple	9.7x	N/A	N/A
Enterprise value	257	187	444
Net debt	(165)	(117)	(282)
Equity Fair value	92	70	162
Run-rate ROIC	11.7%	NMF	NMF



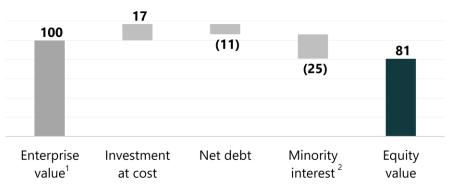
- No changes in peer group in 3Q20
- Falck Renewables | Italy
- Terna Energy | Greece
- Azure Power Global | India
- BCPG Public Company Limited | Thailand



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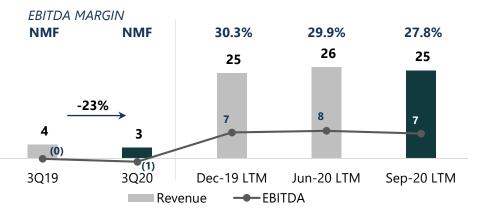
EDUCATION BUSINESS VALUATION OVERVIEW

VALUE DEVELOPMENT OVERVIEW | 30-Sep-20 (GEL MILLION)

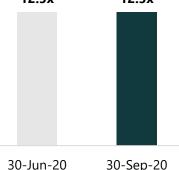


REVENUE & EBITDA HIGHLIGHTS

(GEL MILLION)



LTM EV/EBITDA DEVELOPMENT 12.5x 12.5x



PEER COMPANIES

> No changes in peer group in 3Q20

- SISB Public Company Limited | Thailand
- Cogna Educacao | Brazil
- Curro Holdings Limited | South Africa
- Overseas Education Limited Singapore
- Cairo For Investment & Real Estate Development (CIRA) | Egypt

LTM ROIC³AT 30-SEP

20%+



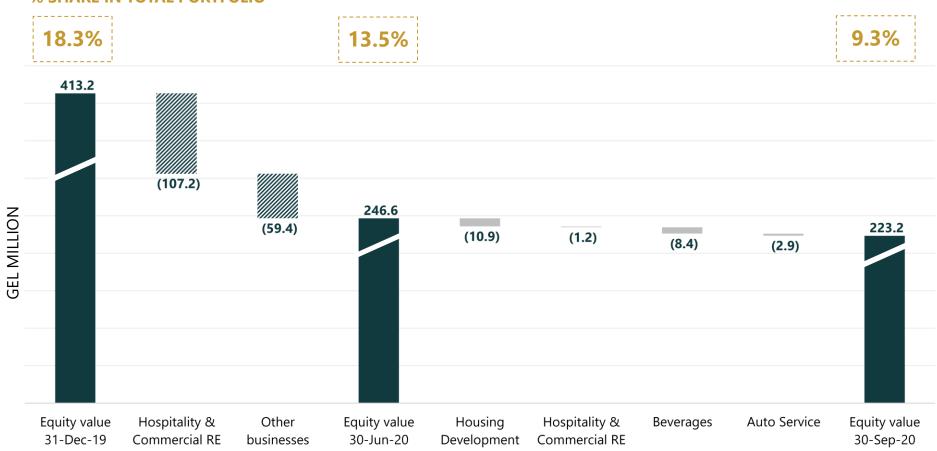


OTHER BUSINESSES VALUATION OVERVIEW



% SHARE OF OTHER BUSINESSES IN TOTAL PORTFOLIO DOWN TO 9.3% IN 9M20

 Other portfolio value down by GEL 190 million in 9M20 and down by GEL 23 million in 3Q20



% SHARE IN TOTAL PORTFOLIO

TOTAL VALUE CREATION SNAPSHOT IN 3Q20



Portfolio Businesses	Operating Performance	Greenfields / buyouts	Multiple Change and FX	Value Creation
GEL '000	(1)	(2)	(3)	(1)+(2)+(3)
Listed				(135,237)
Private	(28,336)	620,003	(4,333)	587,335
of which, Large Portfolio Companies	(12,308)	620,003	(9,703)	597,992
of which, Investment Stage Portfolio Companies	11,586	-	4,670	16,256
of which, Other	(27,614)	-	700	(26,914)
Total portfolio	(28,336)	620,003	(4,333)	452,097



NAV STATEMENT SNAPSHOT IN 3Q20

STRONG 3Q20 RESULTS

+87%

Private portfolio value growth

+45%

NAV growth

+32%

Total portfolio value growth

+20%

NAV per share growth

GEL '000, UNLESS OTHERWISE NOTED	30-Jun-20	30-Sep-20	Change %
Total Listed Portfolio Value	730,069	360,100	-50.7%
Large Portfolio Companies	584,360	1,545,818	NMF
Investment Stage Portfolio Companies	265,446	282,175	6.3%
Other Portfolio Companies	246,583	223,178	-9.5%
Total Private Portfolio Value	1,096,389	2,051,171	87.1%
Total Portfolio Value (1)	1,826,458	2,411,271	32.0%
Net Debt (2)	(632,550)	(677,865)	7.2%
Net other assets/ (liabilities) (3)	3,595	(1,240)	NMF
Net Asset Value (1)+(2)+(3)	1,197,503	1,732,166	44.6%
Shares outstanding	37,811,929	45,772,547	21.1%
Net Asset Value per share, GEL	31.67	37.84	19.5%
NAV per share, GBP	8.41	9.18	9.2%





3Q20 VALUATION SNAPSHOT

3Q20 VALUATION OVERVIEW BY BUSINESSES

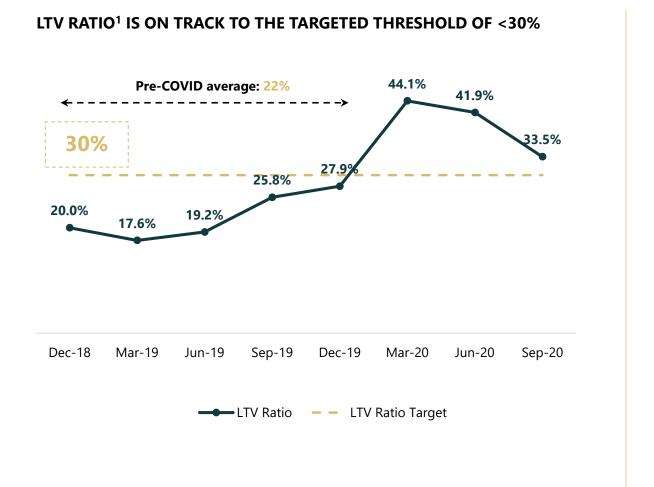
LIQUIDITY AND RISK MANAGEMENT AT GCAP

APPENDIX



GEORGIA CAPITAL LEVERAGE & LIQUIDITY PROFILE





US\$ 81 MILLION LIQUID FUNDS AS OF 30-SEP-20



TOTAL ANNUAL CASH OUTFLOW OF US\$ 23 MILLION AT GCAP



DIVIDEND INCOME OUTLOOK FROM PRIVATE PORTFOLIO COMPANIES



SOLID DIVIDEND INCOME OUTLOOK IN 2020-2021 ON THE BACK OF STRONG CASH FLOW GENERATION

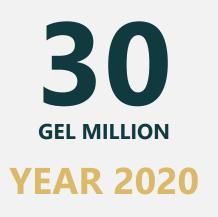
Aggregated cash balance of private businesses at 30-Sep-20

361 GEL MILLION (up from GEL 183mln at 31-Dec-19)

Aggregated operating cash flow generation in private businesses

291 GEL MILLION (+106% y-o-y in 9M20)

113 GEL MILLION (+125% y-o-y in 3Q20)



- 9M20 dividend: GEL 15 million already received
- Year 2019 dividend: GEL 93 million dividend from private portfolio
 - Of which, GEL 44 million cash dividend

60-70 GEL MILLION YEAR 2021

- Organic growth in dividend inflows
- Also reflecting the addition of GHG businesses

KEY TAKEAWAYS



1	c. 80% of the total portfolio will be valued externally starting from 4Q20
2	GEL 452 million value creation resulted in 19.5% NAV per share growth in 3Q20
3	Solid liquidity of USD 81 million at Georgia Capital level
4	Strong liquidity at private portfolio companies with cash balance up since 31-Dec-19 by 100% to GEL 361 million at 30-Sep-20
5	Strong dividend income outlook with GEL 60-70 million inflows in 2021



3Q20 VALUATION SNAPSHOT

3Q20 VALUATION OVERVIEW BY BUSINESSES

1 LIQUIDITY AND RISK MANAGEMENT AT GCAP

APPENDIX



PRIVATE PORTFOLIO COMPANIES' DEBT MATURITY PROFILE



NO SIGNIFICANT MATURITIES IN 2020

GROSS DEBT MATURITY AS OF 30 SEPTEMBER 2020

Total:	26.7	312.0	355.6	80.8	1,096.1	1,871.2
Other businesses	5.6	220.0	166.2	42.9	204.8	639.5
Education	0.7	3.6	3.8	3.9	11.9	23.9
Renewable Energy (Green bonds)	-	-	-	-	301.4	301.4
Investment stage portfolio companies	0.7	3.6	3.8	3.9	313.3	325.3
Insurance	-	-	1.8	0.2	-	2.0
Water Utility (Green bonds)	-	-	-	-	500.4	500.4
Retail (Pharmacy)	7.6	7.1	-	-	-	14.7
Healthcare Services	12.8	81.3	183.8	33.8	77.6	389.3
Large portfolio companies	20.4	88.4	185.6	34.0	578.0	906.4
(GEL MILLION)	4Q20	2021	2022	2023	2024+	Total

Gross debt of other businesses includes:

1. a 3-year US\$ 30 million bonds issued on the local market in 2019 with a 7.5% annual coupon rate, maturing in Dec-21. Bonds are backed by commercial real estate

2. a 3-year US\$ 35 million bonds issued on the local market in Oct-19 with a 7.5% annual coupon rate, maturing in Oct-22

NAV STATEMENT | 3Q20



Healincare Services	GEL '000, unless otherwise noted	Jun-20	1. Value creation	2a. Investment	2b. Buyback	2c. Dividend	2d. GHG delisting	3.Operating expenses	4. Liquidity/ FX/Other	Sep-20	Change %
BoG 1394.402 (34,302) - - - - - - 360,100 -56.77 Listed Portolio Value change % 730,069 (135,237) 138,250 - - (372,997) - - 360,100 -56.77 Listed Portolio Companies - 255,641 - - 177,859 - - 473,500 1000.00 Matrix Febratiolis Companies - 255,641 - - 177,859 - - 473,500 1000.00 Water Unling 438,383 (22,117) - - (4,572) 16,715 - - 140,505 23.33 - - - 441 412,313 - - - - 440,505 3.33 - - - - - 440,505 3.33 - - - - - 442 282,175 6.33 - - - - - 442 282,175 6.33 -											
Total Listed Portfolio Value (hange % 730,069 (135,237) 138,265 - . (372,997) - . 360,100 . . . 360,100 . . . 360,100 . </td <td></td> <td></td> <td></td> <td>138,265</td> <td>-</td> <td>-</td> <td>(372,997)</td> <td>-</td> <td>-</td> <td>-</td> <td></td>				138,265	-	-	(372,997)	-	-	-	
Lised Portfolio value change % -18.5% 18.9% 0.0% 0.0% -51.1% 0.0% 0.0% -50.7% Private Portfolio Companies -295,641 -0.1 77,859 -0.441 1,545,818 NMM Healt (Namacy) -295,641 -0.1 -1.77,859 -0.441 412,545,818 NMM Insurance (P&C and Medical) 145,371 27.891 -0.1 (4,972) 16.715 -0.441 412,313 6(1) Of which, P&C Insurance 145,371 27.891 -0.1 (4,972) 16.715 -0.441 412,313 6(1) 3.33 -0.1 -0.441 412,313 6(1) 3.33 -0.1 -0.1 442 280,05 3.33 -0.1 -0.1 442 280,175 63.33 -0.1 -0.1 442 280,175 63.33 -0.1 -0.1 442 280,175 63.33 -0.1 -0.1 442 280,176 63.33 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.1 -0.0 -0.0 -0.0				-	-		-	-	-		
Private Portfolio Companies 584,360 597,992 - (9,972) 372,997 - 441 1,545,818 NMM HeathCare Services 296,577 - - 177,859 - 473,500 10009 Retail (Pharmacy) - 296,577 - - 178,423 - - 473,500 10009 Water Utility 438,989 262,1177 - - 176,423 - - 473,500 10009 Insurance (ReC and Medical) 145,371 106 - - 4727 - - 146,050 32.39 Of which, Medical Insurance 16,715 - - 442,00 10009 - 442,00 10009 - - 442,00 10009 - - 442,00 10009 - - - 442,00 10009 - - - 446,00 10009 - - - 86,76 - 19,979 - 43,00 0,007 0,0		730,069							-	•	-50.7%
Large Portfolio Companies 584,360 597,992 - (9,972) 372,997 - 441 1,545,818 NMMM Healthicer Services -296,577 - - 177,859 - - 475,000 10000 Water Utility 438,989 (2,117) - - (4,972) 16,715 - - 441 412,035 373,900 Orfwich, PRC Insurance 145,371 27,891 - - 16,715 - - 140,505 373,900 Orfwich, Medical Insurance - 27,785 - - - - 442 220,175 633 Investment Stage Portfolio Companies 265,446 16,626 31 - - - 442 20,1477 9,19 Education 30,729 (82) 31 - - - 430 2,2051,71 637,93 Other Portfolio Value Companies 265,533 (2,514) - - - 4,392 2,2051,71 67,19	Listed Portfolio value change %		-18.5%	18.9%	0.0%	0.0%	-51.1%	0.0%	0.0%	-50.7%	
Heatincare Services - - - - - - 473,500 10000 Water Utility - - 473,500 10000 Water Utility - - 441 412,313 - 10000 Insurance (PK Cand Medical) 145,371 106 - - 44972 - - 148,005 - - - 140,505 - - 140,505 - - 44,500 10000 Investment Stage Portfolio Companies 265,446 16,256 31 - - - - 442 282,175 6.39 Renewable Energy 184,717 16,338 - - - - 442 201,497 9.19 Other Portfolio Companies 246,583 (26,914) - - - - 3.09 223,178 -9.59 Total Portfolio Value 1096,589 246,583 (26,914) - - - 4.32 2.01,171 87.59 - - 4.32 2.21,178 -9.59 Private Portfolio Value (1)	Private Portfolio Companies										
Betail (Pharmacy) - 266,577 - - 178,423 - - 475,000 100.09 Water Utility 438,989 (22,117) - (5,000) - - 441 412,013 610 Insurance (P&C and Medical) 145,371 27,891 - - (4,972) 16,715 - - 140,055 -338 Of which, Medical Insurance - 27,785 - - 16,715 - - 442 282,175 6.33 Renewable Inergy 184,717 16,338 - - - - 442 201,497 9.19 Education 80,729 (82) 31 - - - - 80,678 -0.19 Other Portfolio Companies 246,583 (26,914) - - - 35.09 223,178 9.55 7.61 9.55 7.61 9.57 7.61 9.67.8 0.0% 0.0% 0.0% 0.0% 0.0% 0.2% 7.67.8 9.7.9 7.61 7.63.9 7.29 7.64,392 2.411.271 8	Large Portfolio Companies	584,360	597,992	-	-	(9,972)	372,997	-	441	1,545,818	NMF
Water Utility 438,899 (22,117) - - (5,000) - - 441 412,313 6-19 Insurance (PC and Medical) 145,371 77,891 - - (4,972) 16,715 - - 140,505 3-33 Of which, P&C.Insurance 145,371 106 - - - 16,715 - - 140,505 3-33 Of which, P&C.Insurance 265,446 16,256 31 - - - 442 282,175 6-33 Investment Stage Portfolio Companies 265,446 16,256 31 - - - 442 282,175 6-33 Renewable Energy 184,717 16,338 - - - - - 80,729 687 -019 Other Portfolio Value 1096,389 265,734 31 - - - - 35.09 223,171 87.19 Total Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - - 43.92 2,411,271 32.09 Total	Healthcare Services	-	295,641	-	-	-	177,859	-	-	473,500	100.0%
Insurance (F&C and Medical) 145,371 27,891 - - (4,972) 16,715 - - 185,005 27,39 Of which, Medical Insurance 12,785 - - 16,715 - - 146,307 10,009 Investment Stage Portfolio Companies 265,446 16,256 31 - - - - 442 282,175 6.33 Renewable Energy 184,717 16,338 - - - - - 442 282,175 6.33 Renewable Energy 184,717 16,338 - - - - - 442 282,177 919 Other Portfolio Companies 246,583 (26,914) - - - - 35.09 222,171 87.19 Private Portfolio Value (1) 1,826,458 245,097 138,296 - (9,972) - - 4,392 2,61,1271 87.19 Total Priver Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - (5,241) (49,128) (677,865) 7.29	Retail (Pharmacy)	-	'	-	-	-	178,423	-	-		100.0%
Of which, P&C Insurance 145,371 106 - - (4,972) - - - 140,505 10009 Of which, Medical Insurance 27,785 - - 16,715 - - 442 282,175 6.39 Renewable Energy 184,717 16,338 - - - - 442 201,497 9.19 Other Portfolio Companies 265,546 16,255 31 - - - 442 201,497 9.19 Other Portfolio Value 1007,29 (82) 31 - - - 3.509 223,178 -9.15 Total Private Portfolio Value 1,096,389 587,334 31 - (9.972) 372,997 - 4,392 2,051,171 87.19 Total Portfolio Value change % 53.6% 0.0% 0.0% -0.9% 34.0% 0.0% 0.2% 32.0% 24.91,271 32.09 24.8% 7.6% 0.0% - - 4,392 2,411,271 32.09 24.8% 7.6% 0.0% 0.0% 0.0% 0.2% 32.0%			· · · ·	-	-	()	-	-	441		-6.1%
Of which, Medical Insurance - 27,785 - - 16,715 - - 445,00 100,09 Investment Stage Portfolio Companies 265,446 16,256 31 - - - 442 282,178 639 Renewable Inergy 80,729 (62) 31 - - - 442 282,178 -919 Education 80,729 (62) 31 - - - 442 220,1497 919 Education 80,729 (62) 31 - - - - 80,678 -019 Other Portfolio Companies 246,583 (26,914) - - - 4,392 2,051,171 87,19 Private Portfolio Value (hange % 1,826,458 452,097 138,296 - (9,972) - - 4,392 2,411,274 32.09 Total Private Portfolio Value (hange % 146,730 - (631) (287) 9,972 - (5,241) (49,128) (677				-	-	()	16,715	-	-		27.3%
Investment Stage Portfolio Companies 265,446 16,256 31 - - - 442 282,175 6.39 Renewable Energy 184,717 16,338 - - - - 442 201,497 9,19 Education 80,678 246,583 (26,914) - - - 3,509 223,178 -9,59 Total Private Portfolio Value 1,096,389 587,334 31 - (9,972) 372,997 - 4,392 2,011,171 87,192 Private Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - 4,392 2,411,271 32.09 Total Portfolio Value change % 1632,5500 - (631) (287) 9,972 - (5,241) (49,128) (677,865) 7.29 of which, Cash and liquid funds 146,730 - 6(31) (287) 9,972 - (5,241) 13,996 103,373 11.69 of which, Cash and liquid funds 146,730 -		145,371		-	-	(4,972)	-	-	-		-3.3%
Renewable Energy Education 184,717 16,338 - - - - - - 442 201,497 9,19 Education 80,729 (62) 31 - - - - - 80,678 -0.19 Other Portfolio Companies 246,583 (26,914) - - - - - 4,392 2,051,171 87.199 Private Portfolio Value (hange % 1,096,389 587,334 31 - (9,972) 372,997 - 4,392 2,051,171 87.199 Private Portfolio Value (hange % 1,826,458 62,097 138,296 - (9,972) - - 4,392 2,411,271 32.09 Total Portfolio value (hange % 146,730 - 6631) (287) 9,972 - - 6,52,41) 13,190 163,733 11.66 of which, Cash and liquid funds 146,730 - - - - - (2,2,350) 9,912 - - (3,2,07)	Of which, Medical Insurance	-	27,785	-	-	-	16,715	-	-		100.0%
Education 80729 (82) 31 - - - - - 80,678 -0.19 Other Portfolio Companies 246,583 (26,914) - - - - 3,509 223,178 -9.59 Total Private Portfolio Value 1,096,389 587,334 31 - (9,972) 372,997 - 4,392 2,051,171 87.19 Private Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - - 4,392 2,411,271 32.0% Total Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - - 4,392 2,411,271 32.0% Total Portfolio value change % (632,550) - (631) (287) 9,972 - (5,241) (49,128) (677,865) 7.2% of which, Loans issued 133,341 - - - - - (29,968) 103,373 -225,5% of which, Gross Debt (912,621) - - - (3,207) 3,207 - 24,5% - - <t< td=""><td>Investment Stage Portfolio Companies</td><td>265,446</td><td>16,256</td><td>31</td><td>-</td><td>-</td><td>-</td><td>-</td><td>442</td><td>282,175</td><td>6.3%</td></t<>	Investment Stage Portfolio Companies	265,446	16,256	31	-	-	-	-	442	282,175	6.3%
Other Portfolio Companies 246,583 (26,914) - - - - - - - - - - - - - - - 3,509 223,178 -9,59 Total Private Portfolio Value change % 1,096,389 587,334 31 - (9,972) 372,997 - 4,392 2,051,171 87.1% Total Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - - 4,392 2,411,271 32.0% Net Debt (2) (632,550) - (631) (287) 9,972 - (5,241) 13,190 163,733 11.6% of which, Cash and liquid funds 146,730 - - - - - - 22,968 103,373 -22,59 of which, Gass Debt (912,621) - - - - - - - - 23,509 (944,971) 3,595 of which, Gass Debt (1912,621) 3,595	Renewable Energy	184,717		-	-	-	-	-	442	201,497	9.1%
Total Private Portfolio Value Private Portfolio value change % 1,096,389 587,334 31 (9,972) 372,997 4,392 2,051,171 87.1% Private Portfolio value change % 1,826,458 452,097 138,296 (9,972) 4,392 2,411,271 32.0% Total Portfolio Value (1) Total Portfolio value change % 1,826,458 452,097 138,296 (9,972) 4,392 2,411,271 32.0% Net Debt (2) (632,550) - (631) (287) 9,972 (5,241) (49,128) (677,865) 7.2% of which, Cash and liquid funds 146,730 - (631) (287) 9,972 (5,241) 13,190 163,733 11.6% of which, Cash and liquid funds 146,730 - - - (29,968) 103,373 22.5% of which, Gass Debt (912,621) - - - (3,207) 32.07 - NM Net Asset Value (1)+(2)+	Education	80,729	(82)	31	-	-	-	-	-	80,678	-0.1%
Private Portfolio value change % Init 53.6% 0.0% 0.0% -0.9% 34.0% 0.0% 0.4% 87.1% Total Portfolio Value (1) Total Portfolio value change % 1,826,458 452,097 24.8% 138,296 7.6% - (9,972) -0.5% - - 4,392 0.0% 2,411,271 32.0% 32.0% Net Debt (2) of which, Cash and liquid funds (632,550) 146,730 - (631) (287) 9,972 - (5,241) (49,128) (677,865) 7.2% of which, Cash and liquid funds 146,730 - (631) (287) 9,972 - (5,241) 13,190 163,733 11.6% of which, Gross Debt 1912,621 - - - - - - (29,968) 103,373 -22.5% of which, share-based comp. 3,595 - 600 287 - - (3,207) 32.07 - NMF Net other assets/ Value (1)+(2)+(3) 1,197,503 452,097 138,265 - - - - (8,448) (4	Other Portfolio Companies	246,583	(26,914)	-	-	-	-	-	3,509	223,178	-9.5%
Total Portfolio Value (1) 1,826,458 452,097 138,296 - (9,972) - - 4,392 2,411,271 32.0% Total Portfolio value change % (632,550) - (631) (287) 9,972 - (5,241) (49,128) (677,865) 7.2% of which, Cash and liquid funds 146,730 - (631) (287) 9,972 - (5,241) (13,190) (63,733) 11.6% of which, Cash and liquid funds 146,730 - (631) (287) 9,972 - (5,241) (13,190) 163,733 11.6% of which, Cash sued 133,341 - - - - - (29,968) 103,373 -22.5% of which, Gross Debt (912,621) - - - - - - (29,968) 103,373 -22.5% of which, Share-based comp. - - - - - - (3,207) 3,207 - NMI Net other assets/ (liabilities) (3) 3,595 - 600 287 - - - (3,20	Total Private Portfolio Value	1,096,389	587,334	31	-	(9,972)	372,997	-	4,392	2,051,171	87.1%
Total Portfolio value change % 24.8% 7.6% 0.0% -0.5% 0.0% 0.0% 0.2% 32.0% Net Debt (2) of which, Cash and liquid funds of which, Gross Debt (631) (912,621) (287) - - 9,972 - - - - - - (5,241) (13,190 (32,350) (677,865) (103,373 (103,373) 7.29 (22,59 (32,350) 7.29 (944,971) 7.33 (1.67 Net other assets/ (liabilities) (3) of which, share-based comp. 3,595 - - - - - - - - - - - (3,207) (3,207 (1,240) (3,207 NMI NMF Net Asset Value (1)+(2)+(3) 1,197,503 452,097 37.8% 138,265 11.5% - - - - - - - - (8,448) - (47,251) - 1,732,166 44.6% NAV change % 37,811,929 - 7,734,010 - - - - - - - - - - - - - -<	Private Portfolio value change %		53.6%	0.0%	0.0%	-0.9%	34.0%	0.0%	0.4%	87.1%	
Total Portfolio value change % 24.8% 7.6% 0.0% -0.5% 0.0% 0.0% 0.2% 32.0% Net Debt (2) of which, Cash and liquid funds of which, Gross Debt (631) (912,621) (287) - - 9,972 - - - - - - (5,241) (13,190 (32,350) (677,865) (103,373 (103,373) 7.29 (22,59 (32,350) 7.29 (944,971) 7.33 (1.67 Net other assets/ (liabilities) (3) of which, share-based comp. 3,595 - - - - - - - - - - - (3,207) (3,207 (1,240) (3,207 NMI NMF Net Asset Value (1)+(2)+(3) 1,197,503 452,097 37.8% 138,265 11.5% - - - - - - - - (8,448) - (47,251) - 1,732,166 44.6% NAV change % 37,811,929 - 7,734,010 - - - - - - - - - - - - - -<	Total Portfolio Value (1)	1.826.458	452.097	138,296	-	(9,972)	-	-	4.392	2.411.271	32.0%
of which, Cash and liquid funds 146,730 - (631) (287) 9,972 - (5,241) 13,190 163,733 11.69 of which, Cash and liquid funds 133,341 - - - - (29,968) 103,373 -22.59 of which, Gross Debt (912,621) - - - - (29,968) 103,373 -22.59 Net other assets/ (liabilities) (3) 3,595 - 600 287 - - (3,207) (2,515) (1,240) NMI of which, share-based comp. - - - - - (3,207) 3,207 - NMF Net Asset Value (1)+(2)+(3) 1,197,503 452,097 138,265 - - - (8,448) (47,251) 1,732,166 44.69 NAV change % 37.811,929 - 7,734,010 - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - - 226,608 45,772,547 21.19 Not Asset Value per sh	.,	.,,		•	0.0%		0.0%	0.0%	•		
of which, Cash and liquid funds 146,730 - (631) (287) 9,972 - (5,241) 13,190 163,733 11.69 of which, Cash and liquid funds 133,341 - - - - (29,968) 103,373 22.59 of which, Gross Debt (912,621) - - - - - (29,968) 103,373 22.59 of which, Gross Debt (912,621) - - - - (32,350) (944,971) 3.59 Net other assets/ (liabilities) (3) 3,595 - 600 287 - - (3,207) (2,515) (1,240) NMI of which, share-based comp. - - - - - (3,207) 3,207 - NMF NAV change % 1,197,503 452,097 138,265 - - - - (8,448) (47,251) 1,732,166 44.69 NAV change % 37,811,929 - 7,734,010 - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL <td>Net Debt (2)</td> <td>(622 550)</td> <td></td> <td>(621)</td> <td>(297)</td> <td>0.072</td> <td></td> <td>(5.241)</td> <td>(40.120)</td> <td>(677.965)</td> <td>7.2%</td>	Net Debt (2)	(622 550)		(621)	(297)	0.072		(5.241)	(40.120)	(677.965)	7.2%
of which, Loans issued 133,341 - - - - - (29,968) 103,373 22.59 of which, Gross Debt (912,621) - - - - - (29,968) 103,373 22.59 Net other assets/ (liabilities) (3) of which, share-based comp. 3,595 - 600 287 - - (3,207) (2,515) (1,240) NMI Net Asset Value (1)+(2)+(3) 1,197,503 452,097 138,265 - - - - (8,448) (47,251) 1,732,166 44.69 NAV change % 37,811,929 - 7,734,010 - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - -		,		• •	• • •			,	· · · /	,	
of which, Gross Debt (912,621) - - - - - (32,350) (944,971) 3.59 Net other assets/ (liabilities) (3) of which, share-based comp. 3,595 - 600 287 - - (3,207) (2,515) (1,240) NMI Net Asset Value (1)+(2)+(3) NAV change % 1,197,503 452,097 138,265 - - - - (8,448) (47,251) 1,732,166 44.6% Shares outstanding Net Asset Value per share, GEL 37,811,929 - 7,734,010 - - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - - - 226,608 45,772,547 21.19			-			9,972					
Net other assets/ (liabilities) (3) of which, share-based comp. 3,595 - - 600 - 287 - - - (3,207) (2,515) 3,207 (1,240) NMM Net Asset Value (1)+(2)+(3) NAV change % 1,197,503 452,097 37.8% 138,265 11.5% - - - (8,448) -0.0% (47,251) -0.7% 1,732,166 44.6% 44.6% Shares outstanding Net Asset Value per share, GEL 37,811,929 31.67 - 7,734,010 11.96 - - - 226,608 - 45,772,547 37.84 21.1% 19.5%			-		-	-	-				
of which, share-based comp. - - - - - (3,207) 3,207 - NMF Net Asset Value (1)+(2)+(3) NAV change % 1,197,503 452,097 37.8% 138,265 11.5% - - - (8,448) 0.0% (47,251) 1,732,166 44.6% Shares outstanding Net Asset Value per share, GEL 37,811,929 - 7,734,010 - - - - 226,608 45,772,547 21.1% Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - - 20,608 45,772,547 21.1%	of which, Gross Debt	(912,021)	-	-	-	-	-	-	(32,350)	(944,971)	3.3%
Net Asset Value (1)+(2)+(3) NAV change % 1,197,503 452,097 37.8% 138,265 11.5% - - - (8,448) -0.7% (47,251) -3.9% 1,732,166 44.6% Shares outstanding Net Asset Value per share, GEL 37,811,929 - 7,734,010 - - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - (0.22) (3.23) 37.84 19.59	Net other assets/ (liabilities) (3)	3,595	-	600	287	-	-			(1,240)	NMF
NAV change % 37.8% 11.5% 0.0% 0.0% - -0.7% -3.9% 44.6% Shares outstanding 37,811,929 - 7,734,010 - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - (0.22) (3.23) 37.84 19.59	of which, share-based comp.	-	-	-	-	-	-	(3,207)	3,207	-	NMF
NAV change % 37.8% 11.5% 0.0% 0.0% - -0.7% -3.9% 44.6% Shares outstanding 37,811,929 - 7,734,010 - - - 226,608 45,772,547 21.19 Net Asset Value per share, GEL 31.67 11.96 (2.34) - - - (0.22) (3.23) 37.84 19.59	Net Asset Value (1)+(2)+(3)	1,197,503	452,097	138,265	-	-	-	(8,448)	(47,251)	1,732,166	44.6%
Net Asset Value per share, GEL 31.67 11.96 (2.34) (0.22) (3.23) 37.84 19.5%					0.0%	0.0%	-				
Net Asset Value per share, GEL 31.67 11.96 (2.34) (0.22) (3.23) 37.84 19.5%	Shares outstanding	37 811 929	-	7,734 010	-	-	-	-	226 608	45,772 547	21.1%
			11.96		-	-	-	(0 22)			19.5%
NAV DEL SNATE, LEL CHANDE % 57.8% -7.4% 0.0% 0.0% -0.7% -10.2% 19.5%	NAV per share, GEL change %	51.07	37.8%	-7.4%	0.0%	0.0%	0.0%	-0.7%	-10.2%	19.5%	10.070

NAV STATEMENT | 9M20



GEL '000, unless otherwise noted	Dec-19	1. Value creation	2a. Investment	2b. Buyback	2c. Dividend	2d. GHG delisting	3.Operating expenses	4. Liquidity/ FX/Other	Sep-20	Change %
Listed Portfolio Companies										
GHG	430,079	(195,347)	138,265	-	-	(372,997)	-	-	-	-100.0%
BoG	597,735	(237,635)	-	-	-	-	-	-	360,100	-39.8%
Total Listed Portfolio Value	1,027,814	(432,982)	138,265	-	-	(372,997)	-	-	360,100	-65.0%
Listed Portfolio value change %		-42.1%	13.5%	0.0%	0.0%	-36.3%	0.0%	0.0%	-65.0%	
Private Portfolio Companies										
Large Portfolio Companies	648,893	532,376	-	-	(9,972)	372,997	-	1,524	1,545,818	NMF
Healthcare Services	-	295,641	-	-	-	177,859	-	-	473,500	100.0%
Retail (Pharmacy)	-	296,577	-	-	-	178,423	-	-	475,000	100.0%
Water Utility	483,970	(68,181)	-	-	(5,000)	-	-	1,524	412,313	-14.8%
Insurance (P&C and Medical)	164,923	8,339	-	-	(4,972)	16,715	-	-	185,005	12.2%
Of which, P&C Insurance	164,923	(19,446)	-	-	(4,972)	-	-	-	140,505	-14.8%
Of which, Medical Insurance	-	27,785	-	-	-	16,715	-	-	44,500	100.0%
Investment Stage Portfolio Companies	163,150	78,250	44,413	-	(4,927)	-	-	1,289	282,175	73.0%
Renewable Energy	106,800	53,985	44,350	-	(4,927)	-	-	1,289	201,497	88.7%
Education	56,350	24,265	63	-	-	-	-	-	80,678	43.3%
Other Portfolio Companies	413,226	(208,285)	11,609	-	-	-	-	6,628	223,178	-46.0%
Total Private Portfolio Value	1,225,269	402,341	56,022	-	(14,899)	372,997	-	9,441	2,051,171	67.4%
Private Portfolio value change %		32.8%	4.6%	0.0%	-1.2%	30.4%	0.0%	0.8%	67.4%	
Total Portfolio Value (1)	2,253,083	(30,641)	194,287	-	(14,899)	-	-	9,441	2,411,271	7.0%
Total Portfolio value change %		-1.4%	8.6%	0.0%	-0.7%	0.0%	0.0%	0.4%	7.0%	
Net Debt (2)	(493,565)	-	(57,306)	(6,033)	14,899	-	(13,552)	(122,308)	(677,865)	37.3%
of which, Cash and liquid funds	211,889	-	(57,306)	(6,033)	14,899	-	(13,552)	13,836	163,733	-22.7%
of which, Loans issued	151,884	-	-	(-,,	-	-	-	(48,511)	103,373	-31.9%
of which, Gross Debt	(857,338)	-	-	-	-	-	-	(87,633)	(944,971)	10.2%
Net other assets/ (liabilities) (3)	(5,650)	-	1,284	-	-	-	(9,475)	12,601	(1,240)	-78.1%
of which, share-based comp.	-	-	-	-	-	-	(9,475)	9,475	-	NMF
Net Asset Value (1)+(2)+(3)	1,753,868	(30,641)	138,265	(6,033)	-	-	(23,027)	(100,266)	1,732,166	-1.2%
NAV change %		-1.7%	7.9 %	- 0.3 %	0.0%	0.0%	-1.3%	-5.7%	-1.2%	
Shares outstanding	37,441,971	-	7,734,010	222,956	-	-	-	373,610	45,772,547	22.2%
Net Asset Value per share, GEL	46.84	(0.82)	(4.96)	(0.44)	-	-	(0.61)	(2.17)	37.84	-19.2%
NAV per share, GEL change %		-1.7%	-10.6%	-0.9%	0.0%	0.0%	-1.3%	-4.7%	-19.2%	

FORWARD LOOKING STATEMENTS



This presentation contains forward-looking statements, including, but not limited to, statements concerning expectations, projections, objectives, targets, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, competitive strengths and weaknesses, plans or goals relating to financial position and future operations and development. Although Georgia Capital PLC believes that the expectations and opinions reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations and opinions will prove to have been correct. By their nature, these forward-looking statements are subject to a number of known and unknown risks, uncertainties and contingencies, and actual results and events could differ materially from those currently being anticipated as reflected in such statements. Important factors that could cause actual results to differ materially from those expressed or implied in forward-looking statements, which could include, among other things: impact of COVID-19; regional instability; regulatory risk across a wide range of industries; investment risk; liquidity risk; portfolio company strategic and execution risks; currency fluctuations, including depreciation of the Georgian Lari, and macroeconomic risk; and other key factors that indicated could adversely affect our business and financial performance, which are contained in our past and future filings and reports and also the 'Principal Risks and Uncertainties' and Emerging Risks included in the 1H20 Results Announcement and Georgia Capital PLC or any other entity and must not be relied upon in any way in connection with any investment decision. Georgia Capital PLC and other entities undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent legally required. Nothing in this presentation should be construed as a profit forecast.

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